#### DeepWind O&M Subgroup

INDUSTRIAL STRATEGY CLUSTER

Operation and Maintenance Centre of Excellence (OMCE) 16<sup>th</sup> of December

> DeepWind North of Scotland Offshore Wind Cluster

> > image source– ScottishPower

### Welcome to the webinar



O&M Subgroup Co-chair

# Paul Cairns





# Programme

- 10.00 Welcome and housekeeping Jeya Calder, HIE
- 10.05 Introduction from Subgroup Co-chair Paul Cairns, MISTRAS
- 10.10 Introduction to OMCE Katharine York, OMCE

#### **Case Studies**

- 10.25 EchoBolt Pete Andrews
- 10.35 Stowen Group (short video) Kieron Ford
- 10.38 Wescott Group Matthew Doyle
- 10.50 Q&A session
- 11.00 End of Webinar





#### **O&M** Subgroup



#### Katharine York OPERATIONS & MAINTENANCE CENTRE OF EXCELLENCE



OPERATIONS & MAINTENANCE CENTRE OF EXCELLENCE



OMMC

DeepWind

Katharine York 16.12.2021

#### **Operations & Maintenance – Scale of Opportunity**

- Global annual O&M expenditure
  - Today: £1.6bn
  - 2030: £7bn
  - 2040: £16bn
  - 2050: £25bn
- O&M is "home grown" in the UK
- Enormous local & export market
- UK is current global leader, but O&M is changing - it's ours to lose
- "If we don't now act there will be market failure" - InnovateUK







# Vision - UK as the global leader in Smart O&M

National centre of excellence, based in Grimsby:

- Give thematic and physical focus to O&M
- Build UK PLC content domestic and export
- Cross sector businesses into the industry

#### **3** interconnected themes:

- Next Gen Ops and Control
- Inspection, Maintenance and Repair (IMR)
- O&M Decarbonisation



**Offshore Renewable Energy** 

#### **Engagement – Sample O&M Collaborators**



#### THE HUMBER OFFSHORE WIND CLUSTER







#### **Overview – OMCE assets and functions**



#### Sample OMCE activity

#### Projects

- Synthetic RAS testing environment
- National Centre for Maritime Decarbonisation
- Windfarm/ Radar mitigation study
- Aquaculture

#### Showcase spring 2022

• Circular economy





#### **CONTACT US**

#### Email us: info@ore.catapult.org.uk



**GLASGOW BLYTH LEVENMOUTH GRIMSBY ABERDEEN CHINA** LOWESTOFT **PEMBROKESHIRE** 

CORNWALL



**O&M** Subgroup



### **OMCE Case Studies**

#### **Pete Andrews**







### CASE STUDY

ORE CATAPULT COLLABORATION & SME GROWTH

Pete Andrews





Delivering specialist O&M services for the offshore wind industry

Wind Turbine Fastener Inspection

- Eliminate retightening
- Reduce costs
- Increase production



![](_page_16_Picture_0.jpeg)

- Founded 2019
- Technology Development
- Certification & IP Protection
- Commercial Deployment

![](_page_16_Picture_5.jpeg)

![](_page_16_Picture_6.jpeg)

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#### COLLABORATION AND INNOVATION

![](_page_17_Picture_2.jpeg)

#### TECHNOLOGY DEVELOPMENT

![](_page_18_Picture_1.jpeg)

![](_page_18_Picture_2.jpeg)

![](_page_18_Picture_3.jpeg)

**7MW Levenmouth** 

![](_page_18_Picture_4.jpeg)

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Haliade-X

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#### **TECHNOLOGY CERTIFICATION**

Precisely Right.

#### **Conformity Statement EchoBolt Ultrasonic Method Evaluation**

Statement-No. Applicant:

159-268261402-2021, Rev.00 EchoBolt

27 Kings Couchton Lane, Alcester, B49 SQE

Application.

www.tuv.com

Energy Integrity Services Ltd., United Kingdom (UK) ed Estimation of the Bolts for Wind Turbine Component

The conformity evaluation has been carried out according to

DNVGL-ST-0361:2015 "Machinery for wind turbines", Edition September 2016",

This Conformity Statement attests compliance with

DNV04-37-0441 2010 "Type and component certification of wind turbines"

It is based on the following evaluation report

Element	Reference Document	Dated	issued by
Evaluation Report	268261402/3.6, Rev.00	2021-05-17	TOV Recentand

Any changes to the EchoBolt Ultrasonic method are to be approved by TÜV Rheinland, Certification Body for Wind Turbines. Without approval the Conformity Statement loses its validity

dust Cologne, 2021-05-17 Jai Prakash Narayan TOV Received industric Service Crists Certification Body for Wind Turbines. Am Grouen Stein 51105 Cologram Gentery TUVRheinland OREC has supported technology maturation and certification through Technology Assessment Process (TAP).

The EchoBolt bolt preload measurement method has been certified for wind turbine components by TÜV Rheinland.

Providing confidence for wind turbine operators that in-service fasteners can be accurately monitored, ensuring compliance with DNVGL-ST-0361 Machinery for Wind Turbines, for inspection of bolted connections.

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![](_page_19_Picture_19.jpeg)

#### PRESS COVERAGE AND MARKETING REACH

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Vincent Schellings, General Manager for Engineering and Product Management, GE Offshore Wind:

"We are excited to support an idea that has such potential to help us in our development of next generation technology for the wind industry. We look forward to seeing how EchoBolt performs in real-world conditions: digitalising operations is a focus of our own research for equipping the renewables industry of the future."

![](_page_20_Picture_4.jpeg)

Chris Hill, Operational Performance Director at ORE Catapult, comments:

"EchoBolt is set to reduce the need for manual work in a crucial operational area, bringing huge safety and cost benefits. This is also a story about a sole entrepreneur who has won heavyweight industry backing through sheer ingenuity. The UK supply chain needs many more stories like this one, and we will be providing EchoBolt with expertise from our engineering team, access to our world-leading test facilities and business development support right up to the point of commercialisation."

![](_page_21_Picture_0.jpeg)

www.echobolt.co.uk

**O&M** Subgroup

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### **OMCE Case Studies**

#### **Kieron Ford**

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![](_page_22_Picture_5.jpeg)

**O&M** Subgroup

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### **OMCE Case Studies**

### Matthew Doyle WESCOTT GROUP

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![](_page_24_Picture_0.jpeg)

Safety • Performance • Innovation

**Presentation to:** 

**Operations & Maintenance Centre of Excellence (OMCE)** 

16 December 2021

![](_page_24_Picture_5.jpeg)

# About Us

We are a specialist Asset Life Integrity & Integrated Services provider.

Wescott Group continue to maintain and deliver the highest standard of professionalism, quality and value added service to our customers to ensure we meet and exceed expectations. Offering a Best in Class service, with an outstanding proven safety record and with our commitment to deliver on time and on budget, Wescott is your partner of choice.

We specialise in all types of asset integrity services including surface preparation & industrial coatings, access scaffolding, IRATA rope access, passive fire protection, insulation, remediation of structures, alternative access systems and offer end to end solutions for maintaining your assets' integrity.

Working across 6 market sectors with our collaborative partners, Wescott deliver:

One Vision | One Goal | One Integrated Service

![](_page_25_Picture_6.jpeg)

Acquisition

Completed

![](_page_25_Picture_7.jpeg)

![](_page_25_Picture_8.jpeg)

Renewables

Oil & Gas

1200 +

Projects

Completed

**£6.5m** Largest

Project to

Date

![](_page_25_Picture_14.jpeg)

Construction

Date

**£150m** Group

Turnover to

![](_page_25_Picture_16.jpeg)

![](_page_25_Picture_18.jpeg)

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Petrochemical & Refineries

1.4m hours **£5m+** Cost Savings for LTI free Clients to Date

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WESCOTT

GROUP

![](_page_25_Picture_24.jpeg)

### Wescott Group

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![](_page_26_Figure_2.jpeg)

# Surface Preparation

![](_page_27_Picture_1.jpeg)

Wescott Group provide a range of specialist surface preparation technologies and multi-disciplined personnel to carry out surface preparation in the safest, most efficient manner.

#### Capability

- Traditional Media Blasting
- Eco-Vapour Blasting
- Trac-Blast
- UHP (Ultra High Pressure) 30k
- HP (high Pressure) 15k
- Dry Ice Blasting
- Heat Induction
- Mechanical (ST standards)

![](_page_27_Picture_12.jpeg)

# **Coating Applications**

![](_page_28_Picture_1.jpeg)

Wescott Group provide multi-discipline teams to carry out a range of specialist tasks to reduce costs and improve efficiency.

All types of coating APPLICATION techniques including but not limited to:

- Airless & conventional
- HVLP (high volume low pressure )
- Electrostatic
- Thermal Spray (TSA)
- Plural Component (Wescott are approved applicators for most PFP products)
- Single Leg

![](_page_28_Picture_10.jpeg)

# **Coating Systems**

![](_page_29_Picture_1.jpeg)

Wescott Group provide multi-discipline teams to carry out a range of specialist tasks to reduce costs and improve efficiency.

# All types of coating SYSTEMS including but not limited to:

- Solvent Free (hot & cold)
- Passive Fire Protection (Thin and Thick film)
- Single coat systems
- Surface tolerant
- Solvent free Wet and Rust tolerant Systems
- Zinc silicate
- Glass flake/Glass fibre/Chopped Glass mat

![](_page_29_Picture_11.jpeg)

## **Access Solutions**

![](_page_30_Picture_1.jpeg)

Wescott Group provide multi-discipline teams to carry out a range of specialist tasks to reduce costs and improve efficiency, including but not limited to the following:

#### All types of ACCESS SOLUTION including:

- Tube and Fitting Scaffolding
- System Scaffolding
- IRATA Rope Access
- V-DECK
- Tension Netting
- Cradles
- MEWPS
- Full Containments/Encapsulations

WESCOTT GROUP recentlyy acquired specialist access solutions and services provider SGS, a company based in Hull, UK.

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![](_page_31_Picture_0.jpeg)

# **Renewables Sector Experience**

We have substantial experience in successfully and safely operating in the offshore renewable sector for over 10 years. Our hugely experienced management team have a wealth of knowledge and experience that has provided significant cost savings, efficiencies and safety benefits on 35 renewable projects delivered to date.

Wescott continually strive to maintain and deliver the highest standard of professionalism, quality and value to our customers, to not only meet but exceed their expectations. Wescott offer a Best in Class service, with an outstanding safety and performance record that is second to none. We are totally transparent in our commitment to always deliver safely, on time and within budget.

Wescott are always looking at improving our service delivery through the introduction of environmental friendly alternatives, innovation and commercial models that alleviate some of the clients risks. This has been acknowledged and appreciated by all of clients to date .

We specialise in all types of offshore maintenance and asset integrity services, including:

- Surface Preparation & Industrial Coatings
- Access Scaffolding & Containment
- IRATA Rope Access
- Passive Fire Protection
- Insulation
- Alternative Access Systems
- Coatings, MPI & NDT Inspections
- Blade Repair
- Appointed Persons, Rigging, Welding and Mechanical Services

We specialise in all aspects of the windfarms operational life and can provide services at all stages from:

- Fabrication & Construction
- Hook Up & Commissioning
- Warranty Repairs
- Annual & General Maintenance
- Statutory Inspections & Surveys
- Repair Campaigns

#### **Renewable Sector – Key Highlights**

35	12	£5.4m	£3.9m	7	£21m+
Projects	Years working in	Largest Project to	Cost Savings	Innovative Products	revenue achieved
Completed	sector	Date	achieved for	identified and used	15
			Customers		Customers

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![](_page_32_Picture_23.jpeg)

![](_page_33_Picture_0.jpeg)

![](_page_33_Picture_1.jpeg)

#### Beatrice Offshore Windfarm – OTM 1 & OTM

**2** Cocated in the Moray Firth, the Beatrice Offshore Windfarm project is Scotland's largest offshore wind farm, comprising of 84 Siemens turbines and providing 588MW capacity since being fully operational in 2019, enough to power some 450,000 homes.

Wescott Industrial Services were contracted by Siemens to complete the two Offshore Transformer Modules (OTM) hook up works, which had been previously left incomplete following a campaign the previous year by an alternative industrial service provider. We took on the scope of work on a target cost, reimbursable contract model with KPI conditions attached based on delivery and completion of the service. We completed the works to a very high standard and worked extremely closely with the Siemens management team to execute the works.

We had 55 POB working on the two assets at any given time over the period, which meant that our project management and logistics team had to ensure we were as efficient as possible at all times, including in period of inclement weather to ensure our client was receiving value for money. Our crew performed many alternative tasks and moved scopes around daily to ensure we were always working, this allowed us to complete the scope in a timely manner.

One of the main influences in Wescott being awarded this contract was our innovative approach in dealing with SWARF / Fly Rust, which is caused from hook up, commissioning, grinding and cutting activities offshore. Fine metal particles which are carried by the wind are transported to all structures on the platform, which causes many problems as they are generally hot when created an embed themselves into the coatings and rapidly amplifies and speeds up the corrosion process. The normal approach is to remove the coatings and reapply the protection system wherever it is affected, generally meaning a new coat is applied to the majority of the asset. Wescott, however, came up with a solution that allowed us to apply a product, leave it for 24 hours, scrub and high pressure wash the area to remove SWARF. This saved over 4000 of productive hours for our client, one month offshore and approximately £1,500,000.

All work carried out is supported by a three-year warranty.

Scope of Work:

- Offshore painting works to topside and jacket.
- Rope access.
- · Scaffold and contain designated areas for blasting and coating.
- Inspection and supervision.
- Mechanical and electrical change out.
- Logistics and project management
  Customer

€90898iy	Excellen	Good	Averag	Poor
	t		е	
Overall Performance	Х			
Technical Competence		Х		
Health, Safety &		Х		
Environment				
Delivery Performance	Х			
Attitude	Х			

Client Siemens Transmission & Distribution Limited

Duration March 2019 – August 2019

Location Offshore, North Sea, UK

**Value** £3,806,998

Man Hours 81.381

Services Provided Surface Preparation & Coatings Rope Access Scalfolding Rigging Appointed Person Mechanical Welding NDT Electrical Inspection & Supervision Project Management

#### Client Quote

"Wescott provided fully competent teams of men that were experienced in their respective fields of supervision, inspection, rope access, blasting and spraying. All work undertaken was completed to a high standard, meeting all project quality requirements. The level of professionalism and the manner in the way all personnel conducted themselves whilst working on this project is a credit to their management. The lexibility and willingness of management and site personnel to work with other parties on site was a real benefit in helping push this project to a completion through challenging times."

John Davidson, Project Manager

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![](_page_34_Picture_1.jpeg)

#### **OSY Belgium**

Wescott Industrial Services were approached by Elia Engineering, in March 2019, due to our reputation within the renewables market and our expertise in completing the offshore hook up work scopes and warranty work scopes. We performed an inspection and compiled a recommendation report for the works.

Wescott performed part of these works on a lump sum basis and the other part on a reimbursable basis at the client's request.

We were awarded the works in mid-July 2019 just after the previous paint contracted was demobilised. Wescott started the works one week later after completing a very quick mobilisation.

Wescott performed the full delivery of these works in 45 days, using an average of 15 POB which comprised of a team of rope access painters, deck painters, inspectors and supervisor. We stayed on a jack up barge offshore to allow us to access the workface quickly and efficiently each day instead of utilizing CTV's or helicopters, which are prone to delays and downtime.

We again used our new innovative method of removing fly rust and swarf quickly and efficiently in order to reduce the time offshore due to simultaneous operations restrictions. We had to ensure our works were complete by 5<sup>th</sup> September 2019, to allow our client to perform cable pulling works in the field which we achieved comfortably. We were also able to complete a lot more work than originally scoped for due to our willingness to work during periods of bad weather in doors, and applying our innovative product to steel areas when raining which saved our client a lot of time and money. Our non-productive / downtime % on this project was under 5% for the whole time spent offshore.

Scope of Work:

- Repair of mechanical damage, incomplete coatings, SWARF removal and poorly adhering coatings.
- Rope Access over side works.
- Jacket repairs.
- Containment and rigging.
- Specialised cleaning.
- Inspection and supervision.
- Project management.

Client Elia Engineering Limited

Duration July 2019 – September 2019

Location Offshore, North Sea, Belgium

**Value** €1,350,090

**Man Hours** 7,992

Services Provided Coatings Rope Access Rigging Inspection Supervision Logistics Project Management

#### Client Quote

"In general, very good performance from Wescott on the Elia OSY Project.

The works were executed in line with the technical specification within time, below estimated budget and with good HSE awareness."

Pierre-Yves Guillermin, OIM/Offshore Platform Engineer

Customer				
Earleg bry	Excellen	Good	Averag	Poor
	t		е	
Overall Performance		Х		
Technical Competence		Х		
Health, Safety &		Х		
Environment				
Delivery Performance		Х		
Attitude		X		

![](_page_35_Picture_0.jpeg)

![](_page_35_Picture_1.jpeg)

#### **DolWin Alpha**

DolWin Alpha is a high voltage direct current platform which is designed to transmit offshore wind power to the mainland grid in Germany it has 800MW of power output. The topside measures 64m x 42m x 38m and weighs approximately 12,000 tonnes.

Wescott were contracted by ABB to perform the warranty repair work scope as identified by an independent, third party paint integrity inspection. The repairs were required around the entire platform topside, underside and jacket. We utilised an alternative access solution for the underside of the platform in the form of Web Netting. Wescott installed web netting to the underside that provided a safe working platform to perform the repairs which allowed our client to also access and view the area along with reducing the requirement for a costly safety boat which saved our client in the region of  $\xi$ 500,000 over the course of the campaign. We also utilised a mix of scaffolding and rope access to techniques to access walkways, jacket, boat landings, cranes and helideck.

One of the biggest challenges we have faced with this project is the scope growth due to the quality of the survey and when this was performed. To tackle this, we utilized a SOLV classification system which allowed us to submit to the client multiple fixed lump sum prices per item. We would then perform a pre work assessment with the client and agree which category of SOLV (1-5) it should fall into, the works would then progress immediately and the client already had the price. This worked well as some areas did not require the level of works described in the report and others required more. This allowed us to the offshore and instead allowed us to ensure we were continually working.

Wescott also utilized eco vapor blasting machines due to environmental restrictions. This method of surface preparation was welcomed by the client as the mix of water and garnet reduced airborne dust arising by more than 97% and also reduces the actual amount of blast media used thus reducing waste volumes. We also used closed loop blasting machines (eductomatic machines) on small areas where spot repairs are required. This machine recycles the blast media and removes all dust and arising using a closed loop vacuum ensuring nothing escapes into the environment.

Scope of Work:

- Surface preparation and coatings to various areas of platform including the jacket and splash zone area.
- Rope access techniques to access over side, underside and install web netting.
- Installation and rigging of web netting system to provide safe platform system for personnel and client to access.

#### Customer

€£££98iy	Excellen	Good	Averag	Poor
	t		е	
Overall Performance	Х			
Technical Competence	Х			
Health, Safety &		Х		
Environment				
Delivery Performance	Х			
Attitude	X			

**Client** ABB / TenneT

> Duration May 2017 – November 2019

Location German Sector North Sea, Germany

**Value** £6,498,563

**Man Hours** 114.356

#### Services Provided

Surface Preparation Protective Coatings Rope Access Painters Scaffold Rigging Logistics Supervision Inspection and QA

#### Client Quote

"Wescott have provided a very good service to ABB and TenneT. They have worked closely with the onshore and platform management to ensure all works are coordinated carefully and in such a way to limit delays / disruption to the platform engineers. They are willing to perform alternative tasks when required and in period of weather delays. There innovative approach to areas has been very welcome and provided great benefit to the project"

Michael Fors, Warranty Manager

![](_page_36_Picture_0.jpeg)

# The Programme (Sharing in Growth)

# Our Journey

![](_page_37_Picture_1.jpeg)

During the back end of 2020, We were made aware of a new, ambitious programme which had been developed by the Offshore Wind Growth partnership, ORE Catapult and Sharing in Growth to increase the competitiveness of the UK supply chain to access a larger share of the global renewables market.

The programme is a long term business transformation programme developed as part od the UK offshore wind sector deal. It is aimed at ambitus UK companies with a committed senior management team to improve productivity, efficiency and growth.

We were one of only two companies selected to take part of this pilot programme which was very exciting. We started the programme in February 2021. The first 3 months were very intense with a lot of scoping, digging and group sessions with senior management to identify our:

- Initial diagnostic activity
- Current culture
- Values
- What we do well
- What we don't do well
- Leadership styles
- Employee engagement
- Business strategy workshop (identify future focus areas / sectors / services etc.)

After we gathered all of the initial data and got everyone's opinions, we started on the next phase:

- Clarifying the strategy
- Creating a clear mission statement and setting our values
- Creating clear lines of communication, roles and responsibilities
- Creating strategic actions / visual road map
- Business development information centre 1
- Wind Energy Support Toolkit (WEST)

# Our Journey

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In the third and fourth phases we picked 5 key areas we needed to improve, refine and develop to ensure our strategic growth and create our X matrix to keep a track of this. The key areas we worked on in order of priority were:

- Business Development (BDIC 1,2 & 3)
- Understanding our current data, sales pipeline, strategic health, key account management and how we develop new opportunities
- Strategy & Culture
- Roll out new mission statement, vision, targets and embed the culture to our people and organisation
- Finance & Cost Control
- Implement new cost control software, reporting templates, implement measures and indicators for growth, improve budget planning
- Operations, People & Processes
- Develop training matrix and implement new software to manage training, define roles and responsibilities
- Innovation & Investment
- Improve cross selling with internal business, new ideas and innovative solutions, research emerging markets, services and techniques

![](_page_38_Figure_13.jpeg)

![](_page_38_Picture_14.jpeg)

# What have we got out of it?

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- Clear lines of communication which we implemented to our management team
- Improved efficiency in pre project planning, scoping and overall delivery of works
- Clear management and reporting structure allowing the directors to have more time to develop the business, implement strategic plans and identify improvement areas
- Identify areas where we needed to improve, bring in new people with certain skills and develop a culture in which our people can thrive, have an entrepreneurial approach to there work and have more accountability in delivering there job.
- Identified key targets, clients and projects and worked out where we fit in to the overall delivery schedule (WEST)
- Generated key metrics to identify areas of positivity and concern which allowed us to make changes
- X Matrix / visual map on actions and progress
- Developed our ambition plan and targets
- Developed strategic plans to win work
- Created clear mission statement and values

# Support from ORE Catapult

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During our journey we have received huge support from Sharing in Growth who are delivery provider. They have been excellent in there approach and we have found this programme extremely useful. It has helped us highlight numerous things which we couldn't see before hand and allowed us to develop an ambitious growth strategy to go from a circa £9m UK turnover business to a circa £30m UK turnover business within the next 5 years.

We have regular 100 day reviews with ORE Catapult (Lynne McIntosh-Grieve) where we run through everything we have done in the previous 100 days and provide an action plan for the next 100 days. During these sessions we cover in detail what we have gained from the programme and Lynne and her team help us with the development and role out of these actions.

They also assist with introducing us to other companies, training opportunities and guidance workshops which have greatly assisted us in developing our capabilities and growth in the offshore wind sector.

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## Thank You

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# **Q&A** Session

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